

PRESS RELEASE
AXIS BANK ANNOUNCES FINANCIAL RESULTS
FOR THE QUARTER AND NINE MONTHS ENDED 31st DECEMBER 2024

***Q3FY25 Core operating profit up 14% YOY and 5% QOQ, PAT up 4% YOY,
9MFY25 Consolidated ROA at 1.8%, Consolidated ROE at 16.9%***

- Q3FY25 Net Interest Income grew **9%** YOY, Net Interest Margin at **3.93%**
- Q3FY25 Fee income grew **6%** YOY, Retail fee grew **5%** YOY, granular fees¹ at **94%** of total fees
- Q3FY25 Consolidated ROA at **1.71%**, Consolidated ROE at **15.8%**
- On QAB² basis, total deposits grew **13%** | **3%**, term deposits grew **19%** | **5%** on YOY | QOQ basis, respectively
- Net advances grew **9%** YOY and **1%** QOQ
- Retail loans grew **11%** | **1%**, SME grew **15%** | **3%** on YOY | QOQ basis, Corporate loans (gross of IBPC³) grew **4%** YOY
- Overall CAR stood at **17.01%** with CET 1 ratio of **14.61%**, net accretion to CET-1 of **87** bps in 9MFY25, **49** bps in Q3FY25
- Among the largest player in Merchant Acquiring with market share of **20%**, incremental share of **27%** in last one year⁴
- Bank maintains its no. 1 position in UPI Payer PSP space with a market share of **~30%**
- 9MFY25 Operating profit at **₹31,353** crores, up **18%** YOY, PAT at **₹19,256** crores up **9%** YOY

The Board of Directors of Axis Bank Limited approved the financial results for the quarter and nine months ended 31st December 2024 at its meeting held in Mumbai on Thursday, 16th January 2025.

Axis Bank launched a slew of initiatives this quarter. A major highlight was the \$500 million climate loan in partnership with IFC, aimed at financing green and blue projects, fostering sustainable growth and creating jobs in India. Expanding its global presence, Axis Bank upgraded its IBU office at GIFT City to offer a comprehensive range of services for its international clients.

The Bank launched ARISE Women's Savings Account, a complete solution designed exclusively for the financial needs of women, providing personalized investments and healthcare benefits. Reaffirming the Bank's dedication to building a diverse and inclusive workforce, it introduced the Young Bankers Program Women's-Only Cohort in collaboration with the Manipal Academy of BFSI.

Axis Bank achieved the No. 1 position as a UPI payment service provider, reinforcing its leadership in digital payments. Further, it collaborated with Alliance Network India in a bid to transform the nations' digital payments and merchants services through easy transactions, innovative technologies and customized solutions.

The Bank received several distinguished awards and recognitions this quarter. It won the Best Indian Bank at the prestigious Financial Times (FT) Bank of the Year 2024 Awards, which is testimony to the quality and depth of its Banking services across verticals. It received the IBSi Global FinTech Innovation Awards 2024 for Most Innovative use of AI/ML; Best Digital Channel/Platform Innovation and Most Innovative Digital Onboarding Rollout. It also got the CX Asia Excellence Awards 2024 (Honorary Mentions) for Best Use of Intelligent Chatbot and Best Use of Data and Customer Insights. Axis Bank Foundation was awarded the prestigious Gold Award at FICCI's 4th Sustainable Agriculture Summit and Awards 2024.

Amitabh Chaudhry, MD&CEO, Axis Bank commented, 'We closed 2024 on a high, firming up our businesses, our capabilities, our presence across the length and breadth of the country with hundreds of new bank branches. Digital and Rural have been our big drivers, along with Sustainability and Inclusivity. This quarter we also rehashed our brand credo – celebrating our customer first approach through our new campaign Har Raah Dil Se Open. It's a reminder for us to stand committed to the evolving needs and aspirations of our customers. The Axis team is upbeat and eager to unlock the opportunities of 2025, supporting the ambitions of a resurgent India, as it looks forward to becoming the third largest global economy in the next few years.'

¹ Comprising of Retail, Transaction Banking, Trade and forex related fees, ² Quarterly Average Balance; ³ Inter Bank Participatory Certificate

⁴ Based on RBI reported data as of Nov'24

Performance at a Glance

- **Operating leverage aids healthy core operating profit performance**
 - Operating profit grew **15%** YOY
 - Operating expense growth moderated to **1%** YOY and declined **5%** QOQ
- **Focus on average deposits continues, CASA continues to be the best amongst large peer banks**
 - On MEB¹ basis, total deposits grew **9%** | **1%**, term deposits grew **14%** | **3%**, CA grew **8%** | **1%** on YOY | QOQ basis, respectively and SA flat YOY
 - Average LCR² during Q3FY25 was **~119%**, outflow rates improved **~ 60 bps** over last 2 years
- **Loan growth delivered across focus business segment**
 - Advances up **9%** YOY and **1%** QOQ, Retail loans grew **11%** YOY and **1%** QOQ
 - Small Business Banking loans grew **20%** | **4%**, Mid-Corporate (MC) book grew **15%** | **4%** on YOY | QOQ basis
 - SBB + SME + MC mix at **₹2,30,055 crores** | **22.7%** of loans, up **~761 bps** in last 4 years
- **Well capitalized with self-sustaining capital structure; adequate liquidity buffers**
 - Overall capital adequacy ratio (CAR) stood at **17.01%** with CET 1 ratio of **14.61%**
 - **₹5,012** crores of other provisions, not considered for CAR calculation, provides additional cushion of **~38 bps** over the reported CAR
 - Excess SLR of **₹67,588** crores
- **Continue to maintain strong position in Payments and Digital Banking**
 - **open** by Axis Bank remains among the world's top rated³ MB app on Google Play store and iOS app store with rating of **4.7** and **4.8** respectively; **~15 mn** MAU⁴
 - **open** by Axis Bank & Axis Pay have **~14 mn** non-Axis Bank customers
 - **~29.3 mn** customers on WhatsApp banking
 - Credit card CIF market share at **14%**, Retail Card spends grew **11%** YOY
- **Asset quality stable**
 - GNPA% at **1.46%** declined by **12 bps** YOY, NNPA% at **0.35%** flat YOY and QOQ
 - PCR healthy at **76%**; On an aggregated basis⁵, Coverage ratio at **151%**
 - Q3FY25 Gross slippage ratio⁶ at **2.13%**, Net slippage ratio⁶ at **1.40%**, Net credit cost⁶ at **0.80%**
- **Key domestic subsidiaries⁷ delivered strong performance**
 - 9MFY25 profit at **₹1,401** crores up **26%** YOY, with a return on investment in domestic subsidiaries of **~49%**
 - Axis Finance 9MFY25 PAT grew **20%** YOY to **₹509** crores; asset quality metrics stable, ROE at **14.98%** for Q3FY25
 - Axis AMC 9MFY25 PAT grew **27%**YOY to **₹378** crores
 - Axis Securities 9MFY25 PAT grew **86%** YOY to **₹368** crores
 - Axis Capital 9MFY25 PAT grew **36%** YOY to **₹148** crores and executed **43** ECM deals in 9MFY25
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¹ MEB – Month End Balance ² Liquidity Coverage Ratio ³ with 3 mn+ reviews

⁴ Monthly active users, engaging in financial and non-financial transactions ⁵ (specific+ standard+ additional + other contingencies) / IRAC GNPA

⁶ Annualized ⁷ Figures of subsidiaries are as per Indian GAAP, as used for consolidated financial statements of the Group

Profit & Loss Account: Period ended 31st December 2024

Operating Profit and Net Profit

The Bank's operating profit for the quarter grew 15% YOY to ₹10,534 crores. Core operating profit* grew 14% YOY to ₹10,102 crores. Operating cost growth further moderated to 1% YOY in Q3FY25 from 9% YOY in Q2FY25. Net profit grew 4% YOY to ₹6,304 crores in Q3FY25.

Net Interest Income and Net Interest Margin

The Bank's Net Interest Income (NII) grew 9% YOY to ₹13,606 crores. Net Interest Margin (NIM) for Q3FY25 stood at 3.93%.

Other Income

Fee income for Q3FY25 grew 6% YOY to ₹5,455 crores. Retail fees grew 5% YOY; and constituted 71% of the Bank's total fee income. Fees from Third Party Products grew 21% YOY and 4% QOQ. The Corporate & Commercial banking fees together grew 7% YOY to ₹1,574 crores. The trading income gain for the quarter stood at ₹368 crores; miscellaneous income in Q3FY25 stood at ₹149 crores. Overall, non-interest income (comprising of fee, trading and miscellaneous income) for Q3FY25 grew 8% YOY to ₹5,972 crores.

Provisions and contingencies

Provision and contingencies for Q3FY25 stood at ₹2,156 crores. Specific loan loss provisions for Q3FY25 stood at ₹2,185 crores. The Bank holds cumulative provisions (standard + additional other than NPA) of ₹11,875 crores at the end of Q3FY25. It is pertinent to note that this is over and above the NPA provisioning included in our PCR calculations. These cumulative provisions translate to a standard asset coverage of 1.2% as on 31st December, 2024. On an aggregated basis, our provision coverage ratio (including specific + standard + additional) stands at 151% of GNPA as on 31st December, 2024. Credit cost (annualized) for the quarter ended 31st December, 2024 stood at 0.80%.

9MFY25 Financial Performance

Standalone Bank ROA% was 1.7% and ROE% was 16.43%. Net Interest Income for 9MFY25 grew 10% YOY to ₹40,537 crores from ₹36,805 crores in 9MFY24. Fee income grew 11% YOY to ₹16,166 crores. Operating profit for 9MFY25 grew by 18% to ₹31,353 crores from ₹26,587 crores. Core operating profit for 9MFY25 grew 13% to ₹29,341 crores from ₹25,878 crores in 9MFY24. Total provisions for 9MFY25 stood at ₹6,399 crores. Net Profit for 9MFY25 grew 9% to ₹19,256 crores from ₹17,732 crores in 9MFY24.

Balance Sheet: As on 31st December 2024

The Bank's balance sheet grew 9% YOY and stood at ₹15,25,712 crores as on 31st December 2024. The total deposits grew 9% YOY on month end basis, of which current account deposits grew 8% YOY and saving account deposits remained flat YOY; term deposits grew 14% YOY and 3% QOQ. The share of CASA deposits in total deposits stood at 39%. On QAB

basis, total deposits grew 13% YOY and 3% QOQ, within which savings account deposits remained flat YOY, current account deposits grew 11% YOY; and term deposits grew 19% YOY and 5% QOQ.

The Bank's advances grew 9% YOY and 1% QOQ to ₹10,14,564 crores as on 31st December 2024. Retail loans grew 11% YOY and 1% QOQ to ₹6,05,825 crores and accounted for 60% of the net advances of the Bank. The share of secured retail loans[§] was ~71%, with home loans comprising 28% of the retail book. Home loans grew 3% YOY, Personal loans grew 17% YOY, Credit card advances grew 8% YOY, Small Business Banking (SBB) grew 20% YOY and 4% QOQ; and rural loan portfolio grew 17% YOY and 4% QOQ. SME book remains well diversified across geographies and sectors, grew 15% YOY and 3% QOQ to ₹1,14,101 crores. Corporate loan book (gross of IBPC sold) grew 4% YOY; domestic corporate book grew 3% YOY. Mid-corporate book grew 15% YOY and 4% QOQ. ~90% of corporate book is now rated A- and above with 90% of incremental sanctions in 9MFY25 being to corporates rated A- and above.

The book value of the Bank's investments portfolio as on 31st December 2024, was ₹3,53,283 crores, of which ₹2,90,585 crores were in government securities, while ₹49,768 crores were invested in corporate bonds and ₹12,930 crores in other securities such as equities, mutual funds, etc. Out of these, 69% are in Held till Maturity (HTM) category, 14% of investments are Available for Sale (AFS), 15% are in Fair Value through Profit & Loss (FVTPL) category and 2% are investments in Subsidiaries and Associate.

Payments and Digital

The Bank issued ~0.7 million new credit cards in Q3FY25 and has been one of the highest credit card issuers in the country over last eleven quarters. The Bank continues to remain among the top players in the Retail Digital banking space.

- **96%** - Share of digital transactions in the Bank's total financial transactions by individual customers in Q3FY25
- **79%** - New mutual fund SIPs sourced (by volume) through digital channels in Q3FY25
- **80%** - SA accounts opened through tab banking in Q3FY25
- **32%** - YOY growth in total UPI transaction value in Q3FY25
- **40%** - Individual Retail term deposits (by value) opened digitally in Q3FY25
- **30%** - YOY growth in mobile banking transaction volumes in Q3FY25

The Bank's focus remains on reimagining end-to-end journeys and transforming the core and becoming a partner of choice for ecosystems. Axis Mobile is among the world's highest rated mobile banking app on Google Play store and iOS app store with rating of 4.7 and 4.8 respectively with over 3 million reviews. The Bank's mobile app continues to see strong growth, with Monthly Active Users of ~15 million and nearly ~14 million non-Axis Bank customers using Axis Mobile and Axis Pay apps.

On WhatsApp banking, the Bank now has over ~29.3 million customers on board since its launch in 2021. The Bank has been among the first to go live on Account Aggregator (AA) network and has seen strong initial traction in AA based digital lending. The Bank has 475+ APIs hosted on its API Developer Portal.

[§] as per Bank's internal classification

Wealth Management Business – Burgundy

The Bank's wealth management business is among the largest in India with assets under management (AUM) of ₹6,34,806 crores as at end of 31st December 2024 that grew 26% YOY and 3% QOQ. Burgundy Private, the Bank's proposition for high and ultra-high net worth clients, covers 13,006 families. The AUM for Burgundy Private increased 21% YOY and 1% QOQ to ₹2,14,277 crores.

Capital Adequacy and Shareholders' Funds

The shareholders' funds of the Bank grew 20% YOY and stood at ₹1,71,279 crores as on 31st December 2024. The Bank now has a self-sustaining capital structure to fund growth, with organic net capital accretion through profits to CET-1 of 87 bps for the 9MFY25. As on 31st December 2024, the Capital Adequacy Ratio (CAR) and CET1 ratio was 17.01% and 14.61% respectively. Additionally, ₹5,012 crores of other provisions, is not considered for CAR calculation, providing cushion of ~38 bps over the reported CAR. The Book value per equity share increased from ₹464 as of 31st December, 2023 to ₹553 as of 31st December, 2024.

Asset Quality

As on 31st December, 2024 the Bank's reported Gross NPA and Net NPA levels were 1.46% and 0.35% respectively as against 1.44% and 0.34% as on 30th September, 2024. Recoveries from written off accounts for the quarter was ₹1,300 crores. Reported net slippages in the quarter adjusted for recoveries from written off pool was ₹2,217 crores, of which retail was ₹2,928 crores, CBG was ₹50 crores and Wholesale was negative ₹761 crores.

Gross slippages during the quarter were ₹5,432 crores, compared to ₹4,443 crores in Q2FY25 and ₹3,715 crores in Q3FY24. Recoveries and upgrades from NPAs during the quarter were ₹1,915 crores. The Bank in the quarter wrote off NPAs aggregating ₹3,133 crores.

As on 31st December, 2024, the Bank's provision coverage, as a proportion of Gross NPAs stood at 76%, as compared to 77% as at 30th September, 2024 and 78% as at 31st December, 2023.

The fund based outstanding of standard restructured loans implemented under resolution framework for COVID-19 related stress (Covid 1.0 and Covid 2.0) declined during the quarter and as at 31st December, 2024 stood at ₹1,267 crores that translates to 0.12% of the gross customer assets. The Bank carries a provision of ~ 19% on restructured loans, which is in excess of regulatory limits.

Network

The Bank added 130 branches during the quarter, taking its overall distribution network to 5,706 domestic branches and extension counters along with 202 Business Correspondent Banking Outlets (BCBOs) situated across 3,122 centres as at 31st December, 2024 compared to 5,252 domestic branches and extension counters, and 156 BCBO's situated in 2,910 centres as at 31st December, 2023. As on 31st December, 2024, the Bank had 14,476 ATMs and cash recyclers spread

across the country. The Bank's Axis Virtual Centre is present across eight centres with over ~1,700 Virtual Relationship Managers as on 31st December 2024.

Key Subsidiaries' Performance

- The Bank's domestic subsidiaries delivered steady performance with 9MFY25 PAT of ₹1,401 crores, up 26% YOY.
- **Axis Finance:** Axis Finance has been investing in building a strong customer focused franchise. Its overall assets under finance grew 25% YOY. Retail book grew 32% YOY and constituted 47% of total loans. The focus in its wholesale business continues to be on well rated companies and cash flow backed transactions. Axis Finance remains well capitalized with total Capital Adequacy Ratio of 21.22%. The book quality remains strong with net NPA at 0.25%. Axis Finance 9MFY25 PAT was ₹509 crores, up 20% YOY from ₹425 crores in 9MFY24. The Bank infused ~ ₹600 crores of equity capital in Axis Finance during Q3FY25.
- **Axis AMC:** Axis AMC's overall QAAUM grew 24% YOY to ₹3,26,098 crores. Its 9MFY25 PAT was ₹378 crores, up 27% YOY from ₹297 crores in 9MFY24.
- **Axis Capital:** Axis Capital 9MFY25 PAT was ₹148 crores, up 36% YOY from ₹108 crores in 9MFY24 and completed 43 ECM transactions in 9MFY25.
- **Axis Securities:** Axis Securities' revenues for 9MFY25 grew 73% YOY to ₹1,314 crores. Its 9MFY25 PAT grew 86% YOY and stood at ₹368 crores.

₹ crore

Financial Performance	Q3FY25	Q3FY24	% Growth
Net Interest Income	13,606	12,532	9%
Other Income	5,972	5,555	8%
- Fee Income	5,455	5,170	6%
- Trading Income	368	291	26%
- Miscellaneous Income	149	94	58%
Operating Revenue	19,578	18,087	8%
Core Operating Revenue [#]	19,147	17,796	8%
Operating Expenses	9,044	8,946	1%
Operating Profit	10,534	9,141	15%
Core Operating Profit [#]	10,102	8,850	14%
Net Profit	6,304	6,071	4%
EPS Diluted (₹) annualized	80.32	77.86	
Return on Average Assets (annualized)	1.64%	1.75%	
Return on Equity (annualized)	15.37%	18.07%	

[#] excluding trading income and exchange gain on repatriation of capital from Axis U.K. Ltd.

₹ crore

Balance Sheet	As on	As on
	31st December'24	31st December'23
CAPITAL AND LIABILITIES		
Capital	619	617
Reserves & Surplus	1,70,660	1,42,367
Employee Stock Options Outstanding	1,019	745
Deposits	10,95,883	10,04,900
Borrowings	1,89,255	1,95,159
Other Liabilities and Provisions	68,276	54,753
Total	15,25,712	13,98,541
ASSETS		
Cash and Balances with RBI and Banks and Money at Call and Short Notice	84,456	88,361
Investments	3,53,283	3,09,070
Advances	10,14,564	9,32,286
Fixed Assets	6,081	5,494
Other Assets	67,328	63,330
Total	15,25,712	13,98,541

Note - Prior period numbers have been regrouped as applicable for comparison.

₹ crore

Business Performance	As on 31 st December'24	As on 31 st December'23	% Growth
Total Deposits (i)+(ii)	10,95,883	10,04,900	9%
(i) CASA Deposits	4,32,855	4,23,458	2%
- Savings Bank Deposits	2,89,244	2,90,363	0%
- Current Account Deposits	1,43,611	1,33,095	8%
CASA Deposits as % of Total Deposits	39%	42%	
(ii) Term Deposits	6,63,028	5,81,441	14%
CASA Deposits on a Quarterly Daily Average Basis (QAB)	4,11,519	3,98,679	3%
CASA Deposits as % of Total Deposits (QAB)	39%	42%	
Net Advances (a) +(b) + (c)	10,14,564	9,32,286	9%
(a) Corporate	2,94,638	2,86,299	3%
(b) SME	1,14,101	98,988	15%
(c) Retail	6,05,825	5,46,999	11%
Investments	3,53,283	3,09,070	14%
Balance Sheet Size	15,25,712	13,98,541	9%
Gross NPA as % of Gross Customer Assets	1.46%	1.58%	
Net NPA as % of Net Customer Assets	0.35%	0.36%	
Equity Capital	619	617	0.4%
Shareholders' Funds	1,71,279	1,42,984	20%
Capital Adequacy Ratio (Basel III) (incl. profit)	17.01%	16.63%	
- Tier I	15.01%	14.18%	
- Tier II	2.00%	2.45%	

A presentation for investors is being separately placed on the Bank's website: www.axisbank.com.

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Safe Harbor

Except for the historical information contained herein, statements in this release which contain words or phrases such as “will”, “aim”, “will likely result”, “would”, “believe”, “may”, “expect”, “will continue”, “anticipate”, “estimate”, “intend”, “plan”, “contemplate”, “seek to”, “future”, “objective”, “goal”, “strategy”, “philosophy”, “project”, “should”, “will pursue” and similar expressions or variations of such expressions may constitute “forward-looking statements”. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Axis Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.