

Q1 FY2024-25 Brokerage Structure



Class	SEBI Scheme categorization	Scheme	Transaction Nature	Investment Amount	Rate Type	Trailer Fee						All Assets	B30 Inc Trailer Fee Clawback		
						B30 Inc	1st Yr	2nd Yr	3rd Yr	4th Yr	>=5th Yr		Type	%	Thld(D)
INDEX	Debt	KOTAK NIFTY SMALLCAP 50 INDEX FUND	Lump sum	1 to MAX	FIXED	0	0.6	0.6	0.6	0.6	0.6	NO			
			Systematic	1 to MAX	FIXED	0	0.6	0.6	0.6	0.6	0.6	NO			
INDEX	INDEX	Kotak S&P BSE Housing Index Fund	Lump sum	1 to MAX	FIXED	0	0.45	0.45	0.45	0.45	0.45	NO			
			Systematic	1 to MAX	FIXED	0	0.45	0.45	0.45	0.45	0.45	NO			
INDEX	Equity	Kotak Nifty 200 Momentum 30 Index Fund	Lump sum	1 to MAX	FIXED	0	0.45	0.45	0.45	0.45	0.45	NO			
			Systematic	1 to MAX	FIXED	0	0.45	0.45	0.45	0.45	0.45	NO			
INDEX	INDEX	Kotak Nifty Financial Services Ex-Bank Index Fund	Lump sum	1 to MAX	FIXED	0	0.45	0.45	0.45	0.45	0.45	NO			
			Systematic	1 to MAX	FIXED	0	0.45	0.45	0.45	0.45	0.45	NO			
INDEX	Debt	KOTAK NIFTY SDL JUL 2028 INDEX FUND	Lump sum	1 to MAX	FIXED	0	0.25	0.25	0.25	0.25	0.25	NO			
			Systematic	1 to MAX	FIXED	0	0.25	0.25	0.25	0.25	0.25	NO			
INDEX	INDEX	Kotak Nifty G-Sec July 2033 Index Fund	Lump sum	1 to MAX	FIXED	0	0.25	0.25	0.25	0.25	0.25	NO			
			Systematic	1 to MAX	FIXED	0	0.25	0.25	0.25	0.25	0.25	NO			
INDEX	Debt	Kotak Nifty SDL Jul 2033 Index Fund	Lump sum	1 to MAX	FIXED	0	0.19	0.19	0.19	0.19	0.19	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.19	0.19	0.19	0.19	0.19	NO	Full	100	365
INDEX	Debt	Kotak Nifty SDL Jul 2026 Index Fund	Lump sum	1 to MAX	FIXED	0	0.18	0.18	0.18	0.18	0.18	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.18	0.18	0.18	0.18	0.18	NO	Full	100	365

Q1 FY2024-25 Brokerage Structure

INDEX	INDEX	Kotak Nifty AAA Bond Jun 2025 HTM Index Fund	Lump sum	1 to MAX	FIXED	0	0.15	0.15	0.15	0.15	0.15	NO		
			Systematic	1 to MAX	FIXED	0	0.15	0.15	0.15	0.15	0.15	NO		
Equity	Equity	Kotak Healthcare Fund	Lump sum	1 to MAX	FIXED	0	1.55	1.55	1.5	1.4	1.4	NO		
			Systematic	1 to MAX	FIXED	0	1.55	1.55	1.5	1.4	1.4	NO		
Equity	Equity	Kotak Consumption Fund	Lump sum	1 to MAX	FIXED	0	1.53	1.53	1.53	1.53	1.53	NO		

Class	SEBI Scheme categorization	Scheme	Transaction Nature	Investment Amount	Rate Type	Trailer Fee						All Assets	B30 Inc Trailer Fee Clawback		
						B30 Inc	1st Yr	2nd Yr	3rd Yr	4th Yr	>=5th Yr		Type	%	Thld(D)
Equity	Equity	Kotak Consumption Fund	Systematic	1 to MAX	FIXED	0	1.53	1.53	1.53	1.53	1.53	NO			
Equity	Equity	Kotak Banking and Financial Services Fund	Lump sum	1 to MAX	FIXED	0	1.5	1.5	1.5	1.25	1.25	NO			
			Systematic	1 to MAX	FIXED	0	1.5	1.5	1.5	1.25	1.25	NO			
Equity	Equity	Kotak Technology Fund	Lump sum	1 to MAX	FIXED	0	1.5	1.5	1.4	1.15	1.15	NO			
			Systematic	1 to MAX	FIXED	0	1.5	1.5	1.4	1.15	1.15	NO			
Equity	Equity	Kotak ESG Exclusionary Strategy Fund	Lump sum	1 to MAX	FIXED	0	1.48	1.48	1.48	1.48	1.48	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.48	1.48	1.48	1.48	1.48	NO	Full	100	365
Equity	Equity	Kotak Manufacture In India Fund	Lump sum	1 to MAX	FIXED	0	1.38	1.38	1.38	1.38	1.38	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.38	1.38	1.38	1.38	1.38	NO	Full	100	365
Equity	Equity	Kotak Business Cycle Fund	Lump sum	1 to MAX	FIXED	0	1.33	1.33	1.33	1.33	1.33	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.33	1.33	1.33	1.33	1.33	NO	Full	100	365

Q1 FY2024-25 Brokerage Structure



Equity	Equity	Kotak Pioneer Fund	Lump sum	1 to MAX	FIXED	0	1.31	1.31	1.31	1.31	1.31	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.31	1.31	1.31	1.31	1.31	1.31	NO	Full	100
Equity	Equity	Kotak Focused Equity Fund	Lump sum	1 to MAX	FIXED	0	1.28	1.28	1.28	1.28	1.28	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.28	1.28	1.28	1.28	1.28	1.28	NO	Full	100
Equity	Equity	Kotak Multi Asset Allocation Fund	Lump sum	1 to MAX	FIXED	0	1.23	1.23	1.23	1.23	1.23	NO			
			Systematic	1 to MAX	FIXED	0	1.23	1.23	1.23	1.23	1.23	1.23	NO		
Equity	ELSS	Kotak ELSS Tax Saver Fund	Lump sum	1 to MAX	FIXED	0	1.21	1.21	1.21	1.21	1.21	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.21	1.21	1.21	1.21	1.21	1.21	NO	Full	100
Equity	Equity Savings	Kotak Equity Savings Scheme	Lump sum	1 to MAX	FIXED	0	1.21	1.21	1.21	1.21	1.21	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.21	1.21	1.21	1.21	1.21	1.21	NO	Full	100

Class	SEBI Scheme categorization	Scheme	Transaction Nature	Investment Amount	Rate Type	Trailer Fee						All Assets	B30 Inc Trailer Fee Clawback		
						B30 Inc	1st Yr	2nd Yr	3rd Yr	4th Yr	>=5th Yr		Type	%	Thld(D)
Equity	Large Cap Fund	Kotak Bluechip Fund	Lump sum	1 to MAX	FIXED	0	1.18	1.18	1.18	1.18	1.18	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.18	1.18	1.18	1.18	1.18	1.18	NO	Full	100
Equity	Equity	Kotak Multicap Fund	Lump sum	1 to MAX	FIXED	0	1.17	1.17	1.17	1.17	1.17	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.17	1.17	1.17	1.17	1.17	1.17	NO	Full	100
Equity	Contra Fund	Kotak India EQ Contra Fund	Lump sum	1 to MAX	FIXED	0	1.15	1.15	1.15	1.15	1.15	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.15	1.15	1.15	1.15	1.15	1.15	NO	Full	100

Q1 FY2024-25 Brokerage Structure



Equity	Sectoral or Thematic Fund	Kotak Infrastructure & Economic Reform Fund	Lump sum	1 to MAX	FIXED	0	1.15	1.15	1.15	1.15	1.15	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.15	1.15	1.15	1.15	1.15	1.15	NO	Full	100
Equity	Small Cap Fund	Kotak Small Cap Fund	Lump sum	1 to MAX	FIXED	0	1.13	1.13	1.13	1.13	1.13	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.13	1.13	1.13	1.13	1.13	1.13	NO	Full	100
Equity	Large and Mid Cap Fund	Kotak Equity Opportunities Fund	Lump sum	1 to MAX	FIXED	0	1.08	1.08	1.08	1.08	1.08	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.08	1.08	1.08	1.08	1.08	1.08	NO	Full	100
Equity	Mid Cap Fund	Kotak Emerging Equity	Lump sum	1 to MAX	FIXED	0	1.01	1.01	1.01	1.01	1.01	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.01	1.01	1.01	1.01	1.01	1.01	NO	Full	100
Equity	MultiCap fund	Kotak Flexicap Fund	Lump sum	1 to MAX	FIXED	0	0.98	0.98	0.98	0.98	0.98	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.98	0.98	0.98	0.98	0.98	0.98	NO	Full	100
Equity	Arbitrage Fund	Kotak Arbitrage Fund	Lump sum	1 to MAX	FIXED	0	0.57	0.57	0.45	0.45	0.45	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.57	0.57	0.45	0.45	0.45	0.45	NO	Full	100
Equity	Equity	Kotak Nifty Next 50 Index Fund	Lump sum	1 to MAX	FIXED	0	0.54	0.54	0.54	0.54	0.54	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.54	0.54	0.54	0.54	0.54	0.54	NO	Full	100
Equity	Equity	Kotak Nifty 50 Index Fund	Lump sum	1 to MAX	FIXED	0	0.31	0.31	0.31	0.31	0.31	NO	Full	100	365

Class	SEBI Scheme categorization	Scheme	Transaction Nature	Investment Amount	Rate Type	Trailer Fee						All Assets	B30 Inc Trailer Fee Clawback		
						B30 Inc	1st Yr	2nd Yr	3rd Yr	4th Yr	>=5th Yr		Type	%	Thld(D)
Equity	Equity	Kotak Nifty 50 Index Fund	Systematic	1 to MAX	FIXED	0	0.31	0.31	0.31	0.31	0.31	NO	Full	100	365

Q1 FY2024-25 Brokerage Structure



Equity	Equity	Kotak Quant Fund	Lump sum	1 to MAX	FIXED	0	0.1	0.1	0.1	0.1	0.1	NO			
			Systematic	1 to MAX	FIXED	0	0.1	0.1	0.1	0.1	0.1	0.1	NO		
Hybrid	Balanced Hybrid Fund	Kotak Equity Hybrid	Lump sum	1 to MAX	FIXED	0	1.2	1.2	1.2	1.2	1.2	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.2	1.2	1.2	1.2	1.2	1.2	NO	Full	100
Hybrid	Conservative Hybrid Fund	Kotak Debt Hybrid	Lump sum	1 to MAX	FIXED	0	1.2	1.2	1.2	1.2	1.2	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.2	1.2	1.2	1.2	1.2	1.2	NO	Full	100
Hybrid	Dynamic Asset Allocation fund	Kotak Balanced Advantage Fund	Lump sum	1 to MAX	FIXED	0	1.11	1.11	1.11	1.11	1.11	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.11	1.11	1.11	1.11	1.11	1.11	NO	Full	100
Debt	Medium to Long Term Duration Fund	Kotak Bond Fund	Lump sum	1 to MAX	FIXED	0	1.05	1.05	1.05	1.05	1.05	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.05	1.05	1.05	1.05	1.05	1.05	NO	Full	100
Debt	Gilt Fund	Kotak Gilt Investments Fund	Lump sum	1 to MAX	FIXED	0	1	1	1	1	1	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1	1	1	1	1	1	NO	Full	100
Debt	Medium Duration Fund	Kotak Medium Term Fund	Lump sum	1 to MAX	FIXED	0	0.95	0.95	0.95	0.95	0.95	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.95	0.95	0.95	0.95	0.95	0.95	NO	Full	100
Debt	Credit Risk Fund	Kotak Credit Risk Fund	Lump sum	1 to MAX	FIXED	0	0.9	0.9	0.9	0.9	0.9	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.9	0.9	0.9	0.9	0.9	0.9	NO	Full	100
Debt	Short Duration Fund	Kotak Bond Short Term Fund	Lump sum	1 to MAX	FIXED	0	0.8	0.8	0.8	0.8	0.8	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.8	0.8	0.8	0.8	0.8	0.8	NO	Full	100
Debt	Dynamic Bond	Kotak Dynamic Bond Fund	Lump sum	1 to MAX	FIXED	0	0.75	0.75	0.75	0.75	0.75	NO	Full	100	365

Q1 FY2024-25 Brokerage Structure



			Systematic	1 to MAX	FIXED	0	0.75	0.75	0.75	0.75	0.75	NO	Full	100	365
--	--	--	------------	----------	-------	---	------	------	------	------	------	----	------	-----	-----

Class	SEBI Scheme categorization	Scheme	Transaction Nature	Investment Amount	Rate Type	Trailer Fee						All Assets	B30 Inc Trailer Fee Clawback		
						B30 Inc	1st Yr	2nd Yr	3rd Yr	4th Yr	>=5th Yr		Type	%	Thld(D)
Debt	Low duration Fund	Kotak Low Duration Fund	Lump sum	1 to MAX	FIXED	0	0.7	0.7	0.7	0.7	0.7	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.7	0.7	0.7	0.7	0.7	NO	Full	100	365
Debt	Ultra short Duration Fund	Kotak Savings Fund	Lump sum	1 to MAX	FIXED	0	0.5	0.5	0.5	0.5	0.5	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.5	0.5	0.5	0.5	0.5	NO	Full	100	365
Debt	Corporate Bond Fund	Kotak Corporate Bond Fund	Lump sum	1 to MAX	FIXED	0	0.44	0.44	0.44	0.44	0.44	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.44	0.44	0.44	0.44	0.44	NO	Full	100	365
Debt	Debt	Kotak Floating Rate Fund	Lump sum	1 to MAX	FIXED	0	0.4	0.4	0.4	0.4	0.4	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.4	0.4	0.4	0.4	0.4	NO	Full	100	365
Debt	Debt	Kotak Long Duration Fund	Lump sum	1 to MAX	FIXED	0	0.25	0.25	0.25	0.25	0.25	NO			
			Systematic	1 to MAX	FIXED	0	0.25	0.25	0.25	0.25	0.25	NO			
Debt	Debt	KOTAK NIFTY SDL PLUS AAA PSU BOND JUL 2028 60:40 INDEX FUND	Lump sum	1 to MAX	FIXED	0	0.2	0.2	0.2	0.2	0.2	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.2	0.2	0.2	0.2	0.2	NO	Full	100	365
Debt	Banking and PSU Fund	Kotak Banking and PSU Debt Fund	Lump sum	1 to MAX	FIXED	0	0.2	0.2	0.2	0.2	0.2	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.2	0.2	0.2	0.2	0.2	NO	Full	100	365
Debt	Debt	Kotak Nifty SDL Apr 2027 Top 12 Equal Weight Index Fund	Lump sum	1 to MAX	FIXED	0	0.15	0.15	0.15	0.15	0.15	NO	Full	100	365

Q1 FY2024-25 Brokerage Structure

			Systematic	1 to MAX	FIXED	0	0.15	0.15	0.15	0.15	0.15	NO	Full	100	365
Debt	Debt	Kotak Nifty SDL Apr 2032 Top 12 Equal Weight Index Fund	Lump sum	1 to MAX	FIXED	0	0.15	0.15	0.15	0.15	0.15	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.15	0.15	0.15	0.15	0.15	NO	Full	100	365
Debt	Money Market scheme	Kotak Money Market Scheme	Lump sum	1 to MAX	FIXED	0	0.1	0.1	0.1	0.1	0.1	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.1	0.1	0.1	0.1	0.1	NO	Full	100	365
Debt	Overnight Fund	Kotak Overnight Fund	Lump sum	1 to MAX	FIXED	0	0.1	0.1	0.1	0.1	0.1	NO	Full	100	365

Class	SEBI Scheme categorization	Scheme	Transaction Nature	Investment Amount	Rate Type	Trailer Fee						All Assets	B30 Inc Trailer Fee Clawback		
						B30 Inc	1st Yr	2nd Yr	3rd Yr	4th Yr	>=5th Yr		Type	%	Thld(D)
Debt	Overnight Fund	Kotak Overnight Fund	Systematic	1 to MAX	FIXED	0	0.1	0.1	0.1	0.1	0.1	NO	Full	100	365
Debt	Liquid Fund	Kotak Liquid Fund	Lump sum	1 to MAX	FIXED	0	0.08	0.08	0.08	0.08	0.08	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.08	0.08	0.08	0.08	0.08	NO	Full	100	365
Debt	Debt	Kotak All Weather Debt FOF	Lump sum	1 to MAX	FIXED	0	0.03	0.03	0.03	0.03	0.03	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.03	0.03	0.03	0.03	0.03	NO	Full	100	365
FOF	FOF	Kotak Global Innovation Fund of Fund	Lump sum	1 to MAX	FIXED	0	1.05	1.05	1.05	1.05	1.05	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	1.05	1.05	1.05	1.05	1.05	NO	Full	100	365
FOF	FOF	Kotak International REIT FOF	Lump sum	1 to MAX	FIXED	0	0.9	0.9	0.9	0.7	0.7	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.9	0.9	0.9	0.7	0.7	NO	Full	100	365
FOF	Fund of Fund	Kotak Multi Asset Allocator Fund of Fund	Lump sum	1 to MAX	FIXED	0	0.65	0.65	0.65	0.65	0.65	NO	Full	100	365

Q1 FY2024-25 Brokerage Structure



		Dynamic	Systematic	1 to MAX	FIXED	0	0.65	0.65	0.65	0.65	0.65	NO	Full	100	365
FOF	FOF	Kotak Silver ETF Fund of Fund	Lump sum	1 to MAX	FIXED	0	0.43	0.43	0.43	0.43	0.43	NO			
			Systematic	1 to MAX	FIXED	0	0.43	0.43	0.43	0.43	0.43	NO			
FOF	FOF	Kotak NASDAQ 100 Fund of Fund	Lump sum	1 to MAX	FIXED	0	0.38	0.38	0.38	0.38	0.38	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.38	0.38	0.38	0.38	0.38	NO	Full	100	365
FOF	Fund of Fund	Kotak Global Emerging Fund	Lump sum	1 to MAX	FIXED	0	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365
FOF	Fund of Fund	Kotak Gold Fund	Lump sum	1 to MAX	FIXED	0	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365
			Systematic	1 to MAX	FIXED	0	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365

